

## **Tender Opportunity January 2021**

**Background** – Hitherbest provide metal fabrication services with state-of-the-art laser, punch, and welding facilities as well as final surface finish and powder coating.

A recent business review has identified the need for a new punch to replace the current Trumatic 500 CNC with the vision of reducing energy consumption and cost in their production facility.

**Opportunity** – The company currently operate an old inefficient Trumatic 500 CNC. We are looking to replace the inefficient punch with a new and larger capacity punch incorporating maintenance-free three-phase motors, programmable controls, electro-hydraulic punching head, rotary single station tool adapter with an auto-shutdown feature.

Proposals to include prices for supply, installation, and commissioning. Proposals must also include the specification of the plant to be installed.

Site visits if required can be arranged with the project manager detailed below

**Capability** – Suppliers are invited to provide the most cost effective and energy efficient solution. Examples of similar installations undertaken in the past three years to demonstrate capability to design, install and commission this project.

**Selection Criteria** – The contract will be awarded to the most cost-effective tender that meets the requirements of the company and can be delivered within the planned timescales.

**Payment Terms** – Payment will be made in stages and agreed as part of the contract discussions. Anticipated payment terms to be included in the prospective supplier's quotation.

**Cost** – To be stipulated in the prospective supplier's quotation

### **Timescales**

- Completed tenders to be received by the companies Project Manager via email no later than 12:00 noon on the 3rd February 2021.
- Project installation timescale will need to be provided.

Project Manager            Peter Grant

Email                            petergrant@hitherbest.co.uk